CITY OF MIAMI SPRINGS

Finance Department 201 Westward Drive

(305) 805-5037

Miami Springs, FL 33166-5289 Phone: (305) 805-5014

Fax:



William Alonso Finance Director

To the Honorable Mayor and City Council City of Miami Springs, Florida

Re: FY2004-2005 Third Quarter Budget Status Report

Dear Mayor and Council:

The following report is a nine-month budget status report based on revenues received and appropriations expended through June 30, 2005. The purpose of this report is to apprise the City's policy makers of the current budgetary status and projected year-end revenues and expenditures. It is organized as follows:

- Overview
- II. General Fund Revenues
- III. General Fund Expenditures
- IV. General Fund Subsidized Departments
 - a) Senior center
 - b) Golf Course (See Section VIII)
- V. Enterprise Funds
- VI. Investments
- VII. Analysis of Charges for Services
 - a) Building & Zoning/Code Enforcement
 - b) Recreation Department
- VIII. Other Funds
 - a) Road and Transportation Fund
- IX. Golf Course Operations

I. OVERVIEW

We are currently projecting a general fund balance of approximately \$2.9 million at the end of the current fiscal year. (See Chart A)

This represents an increase of approximately \$13,000 to our general fund balance for the current fiscal year end. The projection is based on current revenue and spending patterns, actual year-end results may differ due to changes in revenues, current spending rates, or budget amendments for supplemental appropriations(if any) approved by Council during the fiscal year.

Based on current spending patterns, we are projecting the general fund expenditures to be approximately \$1,018,000 (this includes the \$325,000 contingency balance which has not been used as of 6/30/05) less than the amended budget, for FY 2004 expenditures were \$899,000 less than budget. We are also projecting revenues to be approximately \$330,000 higher than budget, mainly due to higher than anticipated revenue collections.

I. OVERVIEW (Continued)

Our second quarter budget report projected a year end fund balance of approximately \$3.5 million, however, during the third quarter there were various significant events which significantly reduced our fund balance reserve projections. The following is a summary of these events:

- > We will require an additional \$400,000 subsidy to our water and sewer fund due to the increased sewer processing costs caused by the I&I problem.(See page 8)
- We will also require a \$200,000 additional subsidy in the sanitation fund due to revenues not being sufficient enough to cover increased operating expenses. (See page 9)

During the first nine months of the current fiscal year we have required general fund subsidies for the golf course operation remodeling project as well as higher than budgeted losses, an approximately \$600,000 subsidy to the water and sewer fund, and a \$275,000 subsidy to the sanitation fund. These transfers will not allow us to significantly increase our fund balance for the current year.

The following chart is a projection (based on third quarter FY2005 actual results) of the City's projected revenues, expenditures, and general fund balance as of the FY2005 year-end:

Chart A- General Fund Budget Summary-FY 2004-2005

| | Original Budget | Amended Budget | Year-End Projection | Variance |
|---|--|--|--|-------------------------------------|
| Sources: General Fund beginning balance Current revenues Transfers in Total Sources | 2,889,407 10,288,824 425,000 13,603,231 | 2,889,407 10,309,822 425,000 13,624,229 | 2,889,407 10,640,000 425,000 13,954,407 | 330,178 - 330,178 |
| Uses: Operating expenditures Transfers out Total Uses | 10,079,051 255,276 10,334,327 | 10,221,762 1,248,784 11,470,546 | 9,203,055 1,848,784 11,051,839 | (1,018,707) 600,000 (418,707) |
| General Fund ending balance | 3,268,904 | 2,153,683 | 2,902,568 | 748,885 |

II) REVENUES

Chart B-Schedule of General Fund Budgeted and Projected Revenues Fiscal Year Ending September 30, 2005 As of June 30, 2005 (75% OF YEAR COMPLETED)

| | | | FISCAL YEAR 20 | 04-2005 | | |
|-----------------------------------|---------------------|--------------------|-------------------|------------------|------------------------|-------|
| Department | FY2003-04 ACTUAL | ORIGINAL BUDGET | AMENDED BUDGET | AS OF 6/30/05 | % OF ACTUAL VS. BUDGET | NOTES |
| Ad Valorem Taxes - Current | \$5,598,277 | \$6,060,916 | \$6,060,916 | \$5,940,500 | 98% | (1) |
| Ad Valorem Taxes - Delinquent | 40,098 | 35,000 | 35,000 | 13,268 | 38% | |
| Utility and FranchiseTaxes | 2,317,593 | 2,260,000 | 2,260,000 | 1,727,779 | 76% | |
| Occupational Licenses - City | 64,996 | 30,000 | 30,000 | 55,017 | 183% | (2) |
| Occupational Licenses - County | 25,184 | 20,000 | 20,000 | 16,191 | 81% | |
| Building Permits | 105,814 | 85,000 | 85,000 | 82,856 | 97% | |
| Electrical Permits | 25,427 | 25,000 | 25,000 | 17,457 | 70% | |
| Plumbing Permits | 19,796 | 20,000 | 20,000 | 13,689 | 68% | |
| Roofing Permits | 47,462 | 52,500 | 52,500 | 30,277 | 58% | |
| Mechanical Permits | 22,934 | 17,000 | 17,000 | 6,720 | 40% | |
| Zoning Permits | 6,650 | 6,000 | 6,000 | 6,625 | 110% | |
| Certification of Completions | 1,030 | 1,400 | 1,400 | 1,600 | 114% | |
| Structural Permits | 10,150 | 12,000 | 12,000 | 14,880 | 124% | |
| Other Permits | 67,084 | 75,000 | 75,000 | 45,043 | 60% | |
| 2/3-cent Cigarette Tax (Rev. Shr) | 233,817 | 197,000 | 197,000 | 183,396 | 93% | |
| 8-cent Motor Fuel Tax | 121,764 | 115,000 | 115,000 | 76,740 | 67% | |
| Alcoholic Beverage License | 9,247 | 10,500 | 10,500 | 7,437 | 71% | |
| 1/2-cent Sales Tax | 826,145 | 771,858 | 771,858 | 629,184 | 82% | |
| Gas Tax Rebate | 9,954 | 10,300 | 10,300 | 5,796 | 56% | |
| School Crossing Guards | 33,030 | 45,000 | 45,000 | 16,649 | 37% | |
| Other Fees | 438 | 3,000 | 3,000 | - | 0% | |
| Program Activity Fees | 12,016 | 16,500 | 16,500 | 25,232 | 153% | |
| Full-day Day Care | 75,001 | 102,500 | 102,500 | 57,054 | 56% | |
| Water Polo/Swim Meet | - | 4,400 | 4,400 | 1,872 | 43% | |
| Swimming Pool Admissions | 38,099 | 29,750 | 29,750 | 25,541 | 86% | |
| Basketball Fees | 4,707 | - | - | 3,930 | 100% | |
| Jazzercize Classes | - | - | - | 2,100 | 7% | |
| Tai chi Classes | - | - | - | 449 | 2% | |
| Tennis Fees | 3,293 | 2,500 | 2,500 | 1,880 | 75% | |
| Vending Machines | 3,123 | 2,000 | 2,000 | 1,561 | 78% | |
| Fireworks-VG | 3,880 | 3,000 | 3,000 | - | 0% | |
| Tennis Lessons | 2,850 | 2,000 | 2,000 | 1,994 | 100% | |
| Tennis Merchandise | 289 | 300 | 300 | 32 | 11% | |
| Tennis Memberships | 1,840 | 1,000 | 1,000 | 1,225 | 123% | |
| Donations | - | - | - | 70 | 100% | |
| Miscellaneous Charges for Serv | 17,021 | 5,000 | 5,000 | 5,371 | 107% | |
| Copies & Other Charges | 2,312 | 2,000 | 2,000 | 1,646 | 82% | |
| Lien Search | 18,780 | 15,000 | 15,000 | 14,175 | 95% | |
| Re-Occupancy Inspection Fees | 11,175 | - | - | 8,050 | 100% | |
| Clerk of the Court - Fines | 166,618 | 130,000 | 130,000 | 121,298 | 93% | |
| Code Enforcement tickets | 3,930 | 1,000 | 1,000 | 22,625 | 2263% | |
| Disabled Parking tickets | - | 1,000 | 1,000 | - | 0% | |
| Interest - Checking | 8,946 | 4,000 | 4,000 | 2,154 | 54% | |
| Interest - Investments | 21,640 | 8,000 | 8,000 | 91,369 | 1142% | (3) |
| Interest - Tax Collections | 4,701 | 6,000 | 6,000 | 4,333 | 72% | |
| Rent - Metro Fire | 9,520 | 9,100 | 9,100 | 8,781 | 96% | |
| Rent - Dade Co. Library | 8,253 | 8,300 | 8,300 | 6,190 | 75% | |
| Rent - Bus Benches | 3,859 | 4,000 | 4,000 | 2,907 | 73% | |
| Recreational Activities | 1,736 | 3,500 | 3,500 | 845 | 24% | |
| Sprint Tower | 36,558 | 43,000 | 43,000 | 47,138 | 110% | |
| Nextel | 6,490 | 6,500 | 6,500 | 6,749 | 104% | |
| Metro PCS | 6,000 | - | - | 6,240 | 100% | |
| Surplus sale of equipment | 12,877 | 1,000 | 1,000 | 4,396 | 440% | |
| Other Miscellaneous | 30,885 | 12,000 | 29,398 | 29,345 | 100% | |
| Returned check charges | 4,290 | 5,000 | 5,000 | 1,760 | 35% | |
| Code Enforcement Liens | 8,483 | 8,000 | 8,000 | | 0% | |
| ITF - Water Admin Fee | 200,004 | 78,000 | 78,000 | 58,500 | 75% | |
| ITF - Sewer Admin Fee | 150,000 | 232,000 | 232,000 | 174,000 | 75% | |
| ITF - Sanitation Admin Fee | 75,000 | 97,000 | 97,000 | 72,750 | 75% | |
| ITF - Stormwater Admin Fee | - | 18,000 | 18,000 | 13,500 | 75% | \ |
| Fund Balance(Encumbrances) | - | | • | • | _ | |
| Total General Fund Resources | \$10,541,066 | \$10,713,824 | \$10,731,222 | \$9,718,166 | 91% |) |
| | | | | | | |
| | | | | | | |

II. REVENUES

Notes to Revenue Schedule:

- (1) Approximately 80-90% of the annual property tax assessment is collected during the months of October thru January of each fiscal year, the City invests all excess amounts until the funds are required to pay normal operating expenditures of the City.
- (2) Occupational license revenue is over budget, the City's building and zoning department has significantly improved collection and enforcement efforts in this area. As such, it appears that the revenues generated in this area will be higher than budgeted.
- (3) Interest from investments is higher than budgeted, this is due to the City investing in certificates of deposits at higher rates as well as increased cash on hand from the \$2.7 million unrestricted general fund balance from FY2004.

We are projecting revenues to be approximately \$330,778 higher than budget, mainly due to higher than anticipated revenue collections. Most of the variances shown in Chart B-Revenues, are due to seasonality.

III) EXPENDITURES

Chart C-Schedule of General Fund Budgeted and Projected Expenditures Fiscal Year Ending September 30, 2005 As of June 30, 2005 (75% OF YEAR COMPLETED)

| | | | FISCAL YEAR 2 | 004-2005 | | |
|-------------------------------------|-----------|------------|---------------|-----------|-------------|-------|
| Department | FY2003-04 | ORIGINAL | AMENDED | AS OF | % OF ACTUAL | |
| | ACTUAL | BUDGET | BUDGET | 6/30/05 | VS. BUDGET | NOTES |
| General Government: | 3. | | | | | |
| Mayor & City Council | 45,491 | 43,817 | 43,817 | 30,711 | 70% | |
| Office of the City Manager | 286,942 | 336,655 | 337,725 | 272,767 | 81% | |
| Office of the City Clerk | 176,716 | 213,841 | 216,023 | 154,868 | 72% | |
| Office of the City Attorney | 115,222 | 103,000 | 103,000 | 75,347 | 73% | |
| Human Resource Department | 168,094 | 198,417 | 203,352 | 124,368 | 61% | |
| Finance /Budget | 722,724 | 645,277 | 646,365 | 498,719 | 77% | |
| IT Department | - | 345,989 | 345,989 | 233.989 | 68% | |
| Planning Department | 109,173 | 142,928 | 143,409 | 79,401 | 55% | |
| Non-Departmental | 415,634 | 442,437 | 442,023 | 124,031 | 28% | |
| Total General Government | 2,039,996 | 2,472,361 | 2,481,703 | 1,594,201 | 64% | (1) |
| Public Safety: | | | | | | |
| Police Department | 3,881,655 | 4,276,755 | 4,294,894 | 3,081,429 | 72% | |
| Police - School Guards | 6,816 | 25,258 | 25,258 | 9,363 | 37% | |
| Building ,Zoning & Code Enforce | 392,207 | 430,441 | 432,058 | 289,374 | 67% | |
| Total Public Safety | 4,280,679 | 4,732,454 | 4,752,210 | 3,380,166 | 71% | (1) |
| Total Tubilo Galoty | 4,200,010 | 4,702,404 | 1,102,210 | - | | (., |
| Public Works: | | | | | | |
| Public Works - Administration | 378,300 | 483,118 | 485,137 | 368,939 | 76% | |
| Public Works - Streets | 260,726 | 296,903 | 297,025 | 182,193 | 61% | |
| Public Works - Properties | 755,361 | 682,324 | 693,563 | 475,029 | 68% | |
| Public Works - Building Maintenance | 157,751 | 282,803 | 338,239 | 150,637 | 45% | |
| Public Works - Fleet Maintenance | 129,617 | 120,054 | 120,203 | 73,096 | 61% | |
| Total Public Works | 1,681,755 | 1,865,202 | 1,934,167 | 1,249,894 | 65% | (1) |
| Parks and Recreation: | | | | | | |
| Recreation | 456,187 | 562,375 | 599,312 | 401,751 | 67% | |
| | 233,024 | 250,436 | 250,823 | 146,438 | 58% | |
| Aquatics | | | | | | |
| Tennis | 31,036 | 52,966 | 52,966 | 31,207 | 59% | |
| Park Maintenance | 158,472 | 143,257 | 146,979 | 98,634 | _ 67% | (4) |
| Total Parks and Recreation | 878,719 | 1,009,034 | 1,050,080 | 678,030 | _ 65% | (1) |
| TOTAL GENERAL FUND EXPS. | 8,881,149 | 10,079,051 | 10,218,160 | 6,902,291 | 68% | |
| Transfers to other funds | | | | | | |
| Golf Course Fund | 475,000 | 126,630 | 845,138 | 813,481 | 96% | |
| Sanitation Fund | 269,300 | - | 75,000 | 75,000 | 100% | |
| Hurricane Fund | 27,677 | 12 | - | | 0% | |
| Water & sewer Fund | | - | 200,000 | 200,000 | 100% | |
| Grants Fund | 2,500 | - | - | - | 0% | |
| Senior Center fund | 129,996 | 128,646 | 128,646 | 96,485 | 75% | |
| Total Transfers Out: | 904,473 | 255,276 | 1,248,784 | 1,184,966 | 95% | |
| Reserve to Fund Balance | | 379,497 | | | | |
| | | | | | | |
| TOTAL GENERAL FUND USES | 9,785,621 | 10,713,824 | 11,466,944 | 8,087,257 | 71% | (1) |

III. EXPENDITURES (continued)

Notes to Expenditure Schedule:

(1) All departments are within budget as of the end of the first nine months of the fiscal year. There are variances within some departments greater than 75%, however these fluctuations are based on seasonality and not on definite trends that will cause the department to be over budget later in the year. Any variances greater than 85% (if any) will be addressed by us herein.

We are projecting expenditures at the end of the fiscal year to be approximately 90% of the amended budget, this will create a savings of approximately \$1,018,000 as discussed in Section I-Overview. The net savings in FY2004 were approximately \$899,000.

IV) FUNDS SUBSIDIZED BY GENERAL FUND

CHART D-CITY OF MIAMI SPRINGS ACTUAL VS BUDGET REPORT-SENIOR CENTER FOR THE PERIOD ENDED JUNE 30, 2005 (75% OF YEAR COMPLETED)

| | | | FISCAL YEAR 2004-2005 | | | | | | | |
|---------------------------------|-----------|-----------|-----------------------|-----------|--------|-----------|----|----------|-------------|--|
| | FY2003-04 | | ORIGINAL | | Α | AMENDED | | AS OF | % OF ACTUAL | |
| | A | CTUAL | TUAL BUDGET | | BUDGET | | | 6/30/05 | VS. BUDGET | |
| Revenues: | | | | | | | | | | |
| USDA C-1 | \$ | 17,606 | \$ | 20,000 | \$ | 20,000 | \$ | 19,356 | 97% | |
| USDA C-2 | | 10,070 | | 10,000 | | 10,000 | | 9,029 | 90% | |
| Local Grants C-1 | | 68,253 | | 70,000 | | 70,000 | | 76,406 | 109% | |
| Local Grants C-2 | | 34,054 | | 35,000 | | 35,000 | | 31,803 | 91% | |
| Local Grants III-B | | 9,518 | | 10,000 | | 10,000 | | 16,899 | 169% | |
| Sales to Va Gardens | | 3,631 | | 3,500 | | 3,500 | | 2,973 | 85% | |
| Donations | | 7,369 | | 6,884 | | 6,884 | | 12,817 | 186% | |
| Misc Revenues | | | | 600 | | 600 | | 869 | 145% | |
| Total revenues | | 150,501 | | 155,984 | | 155,984 | | 170,152 | 109% | |
| Expenditures: | | | | | | | | | | |
| Administrative Costs | | 111,530 | | 116,287 | | 116,287 | | 86,849 | 75% | |
| Catering and operating supplies | | 129,453 | | 125,484 | | 126,327 | | 81,880 | 65% | |
| Operating Costs | | 41,006 | | 41,859 | | 49,866 | | 32,240 | 65% | |
| Capital Outlay | | 2,084 | | 400 | | 400 | | | 0% | |
| Total expenditures | | 284,073 | | 284,030 | _ | 292,880 | _ | 200,969 | 69% | |
| Excess (deficiency) of revenues | | | | | | | | | | |
| over expenditures | | (133,572) | _ | (128,046) | _ | (136,896) | _ | (30,817) | 23% | |
| Other financing sources | | | | | | | | | | |
| Transfers in | | 129,996 | | 128,646 | | 128,646 | | 96,485 | 75% | |
| Transfers out | | | | | | | | | 0% | |
| Total other financing sources | _ | 129,996 | | 128,646 | _ | 128,646 | _ | 96,485 | 75% | |
| Net change in fund balance | | (3,576) | | 600 | | (8,250) | _ | 65,668 | -796% | |

NOTES TO STATEMENTS:

V) ENTERPRISE FUNDS

CHART E-CITY OF MIAMI SPRINGS ACTUAL VS BUDGET REPORT-WATER AND SEWER FUND FOR THE PERIOD ENDED June 30, 2005 (75% OF YEAR COMPLETED)

| | | | FISCAL YEAR 2 | 004-2005 | | | | |
|--|--------------|--------------|---------------|------------|-------------|-----------|---|--|
| | FY2003-04 | | | AS OF | % OF ACTUAL | | | |
| 0 | ACTUAL | BUDGET | BUDGET | 6/30/05 | VS. BUDGET | YEAR END | 1 | |
| Operating revenues: | | | | | | | | |
| Water -Inside City | \$ 1,066,974 | \$ 1,070,400 | \$ 1,070,400 | \$ 829,306 | 77% | | | |
| Water -Outside City | 116,390 | 125,000 | 125,000 | 83,741 | 67% | 111,655 | | |
| Water Tapping Fees | 1,859 | 2,000 | 2,000 | 2,100 | 105% | 2,800 | | |
| Water penalties | 11,671 | 15,600 | 15,600 | 6,945 | 45% | 9,260 | | |
| Water Turn On Fees | 21,502 | 25,000 | 25,000 | 31,100 | 124% | 41,467 | | |
| Water-Misc revenue | 11,018 | 12,000 | 12,000 | 5,806 | 48% | 7,741 | | |
| Sewer-Miami Springs | 3,342,267 | 3,432,000 | 3,432,000 | 2,549,323 | 74% | 3,399,097 | | |
| Sewer-Outside City | 230,568 | 225,000 | 225,000 | 202,749 | 90% | 270,332 | | |
| Sewer Penalties | 41,333 | 20,000 | 20,000 | 25,315 | 127% | 33,753 | | |
| Sewer-Misc revenues | 38,003 | 15,060 | 15,060 | | 0% | | | |
| Total operating revenues | 4,881,587 | 4,942,060 | 4,942,060 | 3,736,385 | 76% | 4,981,847 | | |
| Operating expenses: | | | | | | | | |
| Administrative costs | 697,091 | 725,694 | 725,694 | 409,455 | 56% | 545,940 | | |
| Operations and maintenance | 384,840 | 340,397 | 343,228 | 334,640 | 97% | 446,187 | | |
| Water and disposal costs | 2,477,756 | 2,271,450 | 2,271,450 | 2,194,061 | 97% | 3,302,567 | | |
| Depreciation and amortization | 657,706 | 643,361 | 643,361 | 400,796 | 62% | 534,395 | | |
| Total operating expenses | 4,217,392 | 3,980,902 | 3,983,733 | 3,338,952 | 84% | 4,829,088 | | |
| Operating income (loss) | 664,194 | 961,158 | 958,327 | 397,433 | 41% | 152,758 | | |
| Nonoperating revenues (expenses): | | | | | | | | |
| Interest Income | 6,310 | | | 7,172 | 100% | 9,563 | | |
| Interest expense and fees | (471,663) | (456, 362) | (456, 362) | (228,181) | 50% | (456,362) | | |
| Misc income(expenses) | 9,641 | | - | - | | - | | |
| Total nonoperating revenues (expenses) | (455,711) | (456,362) | (456,362) | (221,009) | 48% | (446,799) | | |
| ncome (Loss) before transfers | 208,483 | 504,796 | 501,965 | 176,424 | 35% | (294,041) | | |
| Transfer from other funds | | | 200,000 | 200,000 | | 200,000 | | |
| Transfer to other funds | (350,004) | (310,000) | (310,000) | (235,425) | 76% | (310,000) | | |
| Change in net assets | (141,521) | 194,796 | 391,965 | 140,999 | 36% | (404,041) | | |
| Other Cash Outlays: | | | | | | | | |
| Capital Outlay | 684,649 | 335,000 | 502,000 | 511,199 | 102% | 511,199 | | |
| | | | | | | | | |

NOTES TO STATEMENTS:

(1) Water and disposal costs are running at 97% of budget, this is due to a significant increase in sewer costs being billed by WASA. At the current rate, we are projecting that we will pay almost \$1.1 more in sewer processing costs than budgeted for the current year.

⁽²⁾ We will request a general fund subsidy of \$400,000 to cover the projected year end deficit change in net assets, it is important that we do not report a deficit for the current year so that our credit rating will not be negatively impacted. This subsidy will bring the total YTD general fund subsidy to \$600,000.

CHART F-CITY OF MIAMI SPRINGS ACTUAL VS BUDGET REPORT-SANITATION FOR THE PERIOD ENDED JUNE 30, 2005 (75% OF YEAR COMPLETED)

| | | FISCAL YEAR 2004-2005 | | | | | |
|--|-----------------------------------|-----------------------------------|-------------------------|---------------------------|--|-------|--|
| | FY2003-04 | ORIGINAL | AMENDED | AS OF | % OF ACTUAL PROJECTED | | |
| Operating revenues: | ACTUAL | BUDGET | BUDGET | 6/30/05 | VS. BUDGET YEAR END | NOTES | |
| Residential Recycling Penalties | \$ 1,377,300 128,689 18,310 | \$ 1,365,000 125,000 20,000 | \$ 1,365,000 125,000 | \$ 1,017,188 96,057 | 75% \$ 1,379,000 77% 128,076 | | |
| Bulk Collection Commercial | 23,253 4,169 | 25,000 | 20,000 25,000 | 13,309 17,435 3,327 | 67% 17,745 70% 23,247 100% 4,436 | | |
| Misc Revenues | 13,614 | | | 9,506 | 100%12,675 | | |
| Total operating revenues | 1,565,336 | 1,535,000 | 1,535,000 | 1,156,822 | 75%1,565,179 | | |
| Operating expenses: | | | | | | | |
| Administrative costs | 673,163 | 617,433 | 617,433 | 518,416 | 84% 691,221 | | |
| Operations and maintenance Disposal costs | 164,003 729,000 | 197,323 757,500 | 200,209 757,500 | 165,986 410,388 | 83% 221,315 54% 710,000 | | |
| Depreciation and amortization | 121,494 | 130,636 | 130,636 | 82,649 | 63% 121,494 | | |
| Total operating expenses | 1,687,660 | 1,702,892 | 1,705,778 | 1,177,439 | 69% 1,744,030 | | |
| rem speramy expenses | | | | | | | |
| Operating income (loss) | (122,324) | (167,892) | (170,778) | (20,617) | 12% (178,851) | | |
| Nonoperating revenues (expenses): | | | | | | | |
| Interest income | 231 | | - | 2 | 2 | | |
| Interest expense and fees | (12,094) | (13,000) | (13,000) | - | 0% - | | |
| Misc income(expenses) | 1,500 | | | | 1 | | |
| Total nonoperating revenues (expense: | (10,363) | (13,000) | (13,000) | | 0% | | |
| Income (Loss) before transfers | (132,687) | (180,892) | (183,778) | (20,617) | 11% (178,851) | | |
| Transfer from other funds Transfer to other funds | 269,300 (75,000) | (97,000) | 75,000 (97,000) | 75,000 (72,750) | 75,000 75% (97,000) | | |
| Change in net assets | 61,613 | (277,892) | (205,778) | (18,367) | 9% (200,851) | (1) | |
| Other Cash Outlays: | | | | | | | |
| Principal Payments on debt | | 74,000 | 74,000 | | 0% | | |

NOTES TO STATEMENTS:

(1) We will request an additional general fund subsidy of \$200,000 to cover the projected year end deficit change in net assets, it is important that we do not report a deficit for the current year so that our credit rating will not be negatively impacted.

The subsidy is required due to the fact that sanitation rates have not been increased for almost 4 years, while fuel, labor and tipping

fees have increased on an annual basis.

This will bring the total YTD general fund subsidy to \$275,000.

CHART G-CITY OF MIAMI SPRINGS ACTUAL VS BUDGET REPORT-STORMWATER FOR THE PERIOD ENDED JUNE 30, 2005 (75% OF YEAR COMPLETED)

| | | FISCAL YEAR 2004-2005 | | | | | | |
|---------------------------------------|------------|-----------------------|------------|------------|------------------|--|--|--|
| | FY2003-04 | ORIGINAL | AMENDED | AS OF | % OF ACTUAL | | | |
| 0 | ACTUAL | BUDGET | BUDGET | 6/30/05 | VS. BUDGET NOTES | | | |
| Operating revenues: | | | | | | | | |
| Residential Class I | \$ 213,766 | \$ 221,156 | \$ 221,156 | \$ 168,089 | 76% | | | |
| Commercial Class II | 33,464 | 34,000 | 34,000 | 22,366 | 66% | | | |
| Greenspace Class III | 23,052 | 24,000 | 24,000 | 16,165 | 67% | | | |
| Penalties | 3,007 | 3,500 | 3,500 | 2,074 | 59% | | | |
| Grant Revenue | | 500,000 | 500,000 | - | 0% | | | |
| Total operating revenues | 273,289 | 782,656 | 782,656 | 208,694 | 27% | | | |
| Operating expenses: | | | | | | | | |
| Administrative costs | 83,764 | 75,853 | 75,853 | 45,466 | 60% | | | |
| Operations and maintenance | 52,745 | 79,084 | 84,644 | - | 0% | | | |
| Depreciation and amortization | 97,896 | 96,425 | 96,425 | 87,424 | 91% | | | |
| Total operating expenses | 234,406 | 251,362 | 256,922 | 132,890 | 52% | | | |
| Operating income (loss) | 38,883 | 531,294 | 525,734 | 75,804 | 14% | | | |
| Nonoperating revenues (expenses): | | | | | | | | |
| Interest income | 40 | | | 4,532 | 100% | | | |
| Interest expense and fees | - | - | - | - | | | | |
| Misc income(expenses) | 16,994 | - | - | - | | | | |
| Total nonoperating revenues (expenses | 17,034 | | - | 4,532 | 100% | | | |
| Income (Loss) before transfers | 55,918 | 531,294 | 525,734 | 80,336 | 15% | | | |
| Transfer from other funds | 35,603 | - | | 2 | | | | |
| Transfer to other funds | | (18,000) | (18,000) | (13,500) | 75% | | | |
| Change in net assets | 91,520 | 513,294 | 507,734 | 66,836 | 13% | | | |
| Other Cash Outlays: | | | | | | | | |
| Capital Outlay | 32,931 | 505,000 | 505,000 | 22,725 | 5% | | | |

VI) INVESTMENTS

CITY OF MIAMI SPRINGS INVESTMENT SCHEDULE

| Institution | Acct# | Principal Amount | <u>Rate</u> | Date Opened | Maturity | A | ected Annual aterest |
|--|---------------------|---------------------|-----------------------|----------------|------------|-------|----------------------------|
| Commercial Bank | CD | \$ 1,000,000.00 | 2.76% | 11/17/2004 | 11/17/2005 | \$ 2 | 27,658.26 |
| Commercial Bank | CD | \$ 506,656.76 | 3.60% | 6/13/2005 | 12/11/2005 | \$ | 8,941.43 |
| Commercial Bank | CD | \$ 502,692.48 | 3.15% | 3/21/2005 | 9/18/2005 | \$ | 7,726.53 |
| Commercial Bank | CD | \$ 500,000.00 | 3.51% | 6/2/2005 | 11/29/2005 | \$ | 8,527.39 |
| SBA | 221371 | \$ 3,168,408.71 | 3.07% as of 6/30/2005 | Demand account | | \$ 9 | 93,468.06 |
| Total Unrestricted Inv | estments | \$ 5,677,757.95 | | | | \$ 14 | 46,321.67 |
| Commercial Bank (Law Enforcement Trus | CD t-restricted) | \$ 1,100,000.00 | 2.38% | 8/20/2004 | 8/20/2005 | \$ 2 | 26,155.72 |
| Totals all investments | | \$ 6,777,757.95 | | | | \$ 1 | 72,477.39 |

VII) ANALYSIS OF CHARGES FOR SERVICES

Chart H-Schedule of Building & Zoning/Code Enforcement Comparative for the nine months ended June 30, 2004 and 2005 (75% OF YEAR COMPLETED)

| Charges for Services: | YTD 6/30/2004 | YTD 6/30/2005 |
|--|------------------|------------------|
| Occupational Licenses - City | \$ 25,872 | \$ 55,017 |
| Occupational Licenses - County | 15,452 | 16,191 |
| Building Permits | 92,691 | 82,856 |
| Electrical Permits | 18,589 | 17,457 |
| Plumbing Permits | 13,003 | 13,689 |
| Roofing Permits | 41,286 | 30,277 |
| Mechanical Permits | 14,702 | 6,720 |
| Zoning Permits | 4,850 | 6,625 |
| Certification of Completions | 930 | 1,600 |
| Structural Permits | 7,450 | 14,880 |
| Other Permits | 53,420 | 45,043 |
| Code Enforcement tickets | 600 | 22,625 |
| Code Enforcement Liens | 8,483 | - |
| Total Fees Collected | 297,328 | 312,980 |
| Expenditures: | | |
| Personnel | 157,313 | 180,279 |
| Inspector Costs | 88,545 | 76,685 |
| Operating costs | 25,545 | 30,817 |
| Capital outlay | - | 1,593 |
| Total expenditures | 271,403 | 289,374 |
| Everes abanes for consists are supposed to the | 25.025 | 22 000 |
| Excess charges for services over expenditures | 25,925 | 23,606 |

The purpose of this report is to show that the charges being collected by the building & zoning /code enforcement departments are more than sufficient to cover the operating expenditures of these departments.

Chart I-Schedule of Recreation Department Operations Fiscal Year Ending September 30, 2005 As of June 30, 2005 (75% OF YEAR COMPLETED)

| | Admin Pool Tennis Ma | | Maintenance | Maintenance Totals | | |
|---------------------------------------|----------------------|-----------------|----------------|--------------------|--------------|--------------|
| Charges for Services: | | | | | | |
| Program Activity Fees | \$ 25,232 | \$ - | \$ - | \$ - | \$ 25,232 | \$ 22,165 |
| Full-day Day Care | 57,054 | - | - | - | 57,054 | 45,006 |
| Water Polo/Aquatics Teams | - | 55 | - | - | 55 | - |
| Swimming Pool Admissions | - | 25,541 | 2 | | 25,541 | 26,782 |
| Tennis Fees | - | - | 1,880 | - | 1,880 | 2,341 |
| Vending Machines | 1,561 | - | - | - | 1,561 | 2,424 |
| Fireworks-VG | - | - | 2 | | - | 3,880 |
| Tennis Lessons | - | - | 1,994 | - | 1,994 | 1,525 |
| Tennis Merchandise | - | - | 32 | - | 32 | 178 |
| Tennis Memberships | - | - | 1,225 | u u | 1,225 | 1,474 |
| Basketball Program | 3,930 | - | - | - | 3,930 | - |
| Jazzercize Classes | 2,100 | - | - | - | 2,100 | - |
| Tai-chi Classes | 449 | - | - | - | 449 | - |
| Swim Meet Fees | (=1) | 1,817 | - | - | 1,817 | - |
| Total Fees Collected | 90,326 | 27,413 | 5,131 | - | 122,870 | 105,775 |
| Expenditures: | | | | | | |
| Personnel | 213,707 | 66,682 | 28,681 | 72,040 | 381,110 | 368,167 |
| Operating costs | 163,839 | 77,943 | 4,526 | 22,924 | 269,232 | 266,489 |
| Capital outlay | 24,205 | 1,813 | - | 3,670 | 29,688 | 8,563 |
| Total expenditures | 401,751 | 146,438 | 33,207 | 98,634 | 680,030 | 643,219 |
| Excess exp. over charges for services | \$ (311,425) | \$ (119,025) | \$ (28,076) | \$ (98,634) | \$ (557,160) | \$ (537,444) |
| | Percentage of | of expenditures | collected in f | ees | 18.1% | 16.4% |

VIII) OTHER FUNDS

CHART J-CITY OF MIAMI SPRINGS ACTUAL VS BUDGET REPORT-ROAD & TRANSPORTATION FOR THE PERIOD ENDED JUNE 30, 2005 (75% OF YEAR COMPLETED)

| | | | | | | CAL YEAR 2 | | | |
|------------------------------------|----|----------|----|------------------|----|------------|----|-------------|------------|
| | F | Y2003-04 | 0 | ORIGINAL AMENDED | | AS OF | | % OF ACTUAL | |
| | £ | ACTUAL | | BUDGET | E | BUDGET | | 6/30/05 | VS. BUDGET |
| Revenues: | | | | | | | | | |
| Local Option Gas Tax | \$ | 403,131 | \$ | 404,805 | \$ | 404,805 | \$ | 307,270 | 76% |
| Peoples Transportation Tax | | 384,994 | | 390,878 | | 390,878 | | 336,722 | 86% |
| Misc Revenues | | 2,844 | | - | | | | 6,149 | 100% |
| Total revenues | | 790,969 | | 795,683 | _ | 795,683 | _ | 650,141 | 82% |
| Expenditures: | | | | | | | | | |
| Contractual Services | | 246,697 | | 446,985 | | 388,251 | | 145,623 | 38% |
| Repairs and maintenance | | 10,399 | | 8,698 | | 8,698 | | - | |
| Operating Supplies | | 5,088 | | 15,000 | | 25,000 | | 18,717 | 75% |
| Capital Outlay-Improvements | | 442,967 | | 220,000 | | 379,722 | | 88,939 | 23% |
| Capital Outlay-Machinery | | 82,196 | | 105,000 | | 105,000 | _ | 1,650 | 2% |
| Total expenditures | _ | 787,346 | | 795,683 | | 906,671 | | 254,929 | 28% |
| Excess (deficiency) of revenues | | | | | | | | | |
| over expenditures | | 3,622 | | | _ | (110,988) | _ | 395,212 | -356% |
| Beginning fund balance Oct 1, 2004 | _ | 945,307 | - | 948,929 | | 948,929 | | 948,929 | |
| Ending fund balance June 30, 2005 | | 948,929 | | 948,929 | _ | 837,941 | | 1,344,141 | |

IX. GOLF COURSE OPERATIONS

The combined loss (in the box) from both operations for the first nine months of FY 2005 was \$173,260 or \$166,075 over the budgeted loss for the period of \$7,185. The total combined loss on a cash basis (after including capital outlay and debt service payments) is \$512,999 or \$186,496 higher than budget

The following chart provides a summary of the operating results:

| | Actual | Budget | Variance |
|-------------------------|-------------|-------------|-----------|
| Combined Operations: | | | |
| Total Revenues | 1,155,646 | 1,223,500 | (67,854) |
| Total Expenditures | (1,328,906) | (1,230,685) | (98,221) |
| Operating Loss | (173,260) | (7,185) | (166,075) |
| Golf Operations: | | | |
| Total Revenues | 821,916 | 884,000 | (62,084) |
| Total Expenditures | (882,587) | (836,628) | (45,959) |
| Operating Profit (Loss) | (60,671) | 47,372 | (108,043) |
| Food & Beverage: | | | |
| Total Revenues | 333,730 | 339,500 | (5,770) |
| Total Expenditures | (446,319) | (394,058) | (52, 261) |
| Operating Loss | (112,589) | (54,558) | (58,031) |

The following is a review by operation of the significant changes during the first half of FY2005:

Golf Operations

Golf operations reported an operating loss ("in the box") of \$60,671 for the period, this is \$108,043 higher than the budgeted profit of \$47,372. Total revenues for the period were \$821,916 or \$62,084 less than budgeted.

The golf operation is over budget YTD by almost \$108,000, the main factor contributing to this overage has been maintenance which is currently almost \$41,000 over budget for the first nine months of the fiscal year, as well as a revenue shortfall of \$62,000 below budget. As of June 30, 2005 rounds paid were 30,263 or 1,751 (5.5%) less than the same period of FY2004, revenues have remained at the same levels as FY2004.

Total cash loss (out of the box) for the period was \$284,333 or \$113,890 higher than budget.

Food & Beverage

The net management loss ("in the box") was \$112,589 for the period or \$58,031 higher than the budgeted loss of \$54,558.

The YTD food costs are running at 41% or 5% higher than budget, however this has been a significant improvement from earlier in the year when food costs were running as high as 45%. Revenues are running at 98% of budget.

VIII. GOLF COURSE OPERATIONS (Continued)

Food & Beverage (continued)

The total cash loss (out of the box) for food and beverage operations was \$215,865 or \$69,114 higher than the budgeted loss for the first nine months of the fiscal year.

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE & COUNTRY CLUB STATEMENTS OF OPERATIONS-COMBINED FOR THE NINE MONTHS ENDING JUNE 30, 2005

| | | Budget as of /30/2005 | | <u>e</u> | Actual as of 6/30/2005 | | Variance Over(Under) |
|---|------|--|--------------|----------|---|-------------|--|
| TOTAL FOOD & RESTAURANT- REVENUES | \$ | 339,500 | 100% | \$ | 333,730 | 100% | \$ (5,770) |
| TOTAL PRO-SHOP AND GOLF COURSE- REVENUES | _ | 884,000 | 100% | | 821,916 | <u>71%</u> | (62,084) |
| TOTAL REVENUES | _ | 1,223,500 | 100% | _ | 1,155,646 | 100% | (67,854) |
| TOTAL PERSONNEL SERVICES | | 289,785 | 24% | | 335,441 | 29% | 45,656 |
| MANAGEMENT FEE | | 49,500 | <u>4%</u> | | 52,000 | 4% | 2,500 |
| TOTAL OPERATING EXPENDITURES | - | 891,400 | 73% | _ | 941,465 | 81% | 50,065 |
| TOTAL MANAGEMENT OPERATING EXPENDITURES | | 1,230,685 | <u>101</u> % | _ | 1,328,906 | 115% | 98,221 |
| NET MANAGEMENT EXCESS OF EXP. OVER REV. | | (7,185) | <u>-1%</u> | | (173,260) | <u>-15%</u> | (166,075) |
| OTHER COSTS ASSOCIATED WITH OPERATIONS OF THE PR | O-SH | OP | | | | | |
| PROFESSIONAL SERVICES-LEGAL FEES IMPROVEMENTS O/T BUILDINGS PRIOR YEARS PAYROLL TAXES DUSTBUSTER LEASE PAYOUT DMX LEASE PAYMENTS DEBT SERVICE PAYMENT-MAINTENANCE MACHINERY & EQUIPMENT IMPROVEMENTS O/T BUILDINGS-MAINTENANCE MACHINERY & EQUIPMENT-MAINTENANCE TOTAL OTHER COSTS ASSOCIATED WITH- | _ | 1,494 90,448 - - - 46,336 1,745 12,611 158,868 | | _ | 18,590 90,448 7,816 2,000 3,294 44,367 1,745 12,611 158,868 | | 17,096 - 2,000 3,294 (1,969) - - |
| OPERATIONS OF THE PRO-SHOP | | 311,502 | 25% | | 339,739 | 29% | 20,421 |
| EXCESS EXPENDITURES OVER REVENUES | \$ | (318,687) | -26% | \$ | (512,999) | -44% | \$ (186,496) |

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE STATEMENTS OF OPERATIONS- GOLF FOR THE NINE MONTHS ENDING JUNE 30, 2005

| | Budget as of 6/30/2005 | Actual as of 6/30/2005 | Variance Over(Under) |
|--|----------------------------------|--------------------------------------|-----------------------------|
| TOTAL PRO SHOP REVENUES | \$ 884,000 | 100% \$ 821,916 | 100% \$ (62,084) |
| TOTAL PERSONNEL SERVICES | 145,548 | 17% 154,599 | 18% 9,051 |
| MANAGEMENT FEE | 44,500 | 94% 47,000 | -77% 2,500 |
| TOTAL OPERATING EXPENDITURES | 646,580 | 77%680,988 | 77%34,408 |
| TOTAL MANAGEMENT OPERATING EXPENDITURES | 836,628 | 95% 882,587 | 107% 45,959 |
| NET MANAGEMENT EXCESS OF EXP. OVER REV. | 47,372 | 5% (60,671) | <u>-7%</u> <u>(108,043)</u> |
| OTHER COSTS ASSOCIATED WITH OPERATIONS OF THE PR | O-SHOP | | |
| DEBT SERVICE PRINCIPAL PAYMENT-MAINTENANCE IMPROVEMENTS O/T BUILDINGS-MAINTENANCE PRIOR YEARS PAYROLL TAXES MACHINERY & EQUIPMENT-MAINTENANCE TOTAL OTHER COSTS ASSOCIATED WITH- | 46,336 12,611 - 158,868 | 44,367 12,611 7,816 158,868 | (1,969) |
| OPERATIONS OF THE PRO-SHOP | 217,815 | 25%23,662 | 27%5,847 |
| EXCESS EXPENDITURES OVER REVENUES | \$ (170,443) | -19% \$ (284,333) | -35% \$ (113,890) |

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE STATEMENTS OF OPERATIONS- GOLF FOR THE NINE MONTHS ENDING JUNE 30, 2005

| PRO SHOP & GOLF COURSE | Budget Actual as of as of 6/30/2005 6/30/2005 | | | Variance Over(Under) | | |
|--|---|------|---|--|--|--|
| GREEN FEES MEMBERSHIPS CART REVENUES RANGE FEES GOLF - OTHER REVENUES MERCHANDISE SALES TOTAL PRO SHOP REVENUES | \$ - - - - - - 884,000 | 100% | \$ 548,994 57,056 98,329 64,922 (3,753) 56,368 821,916 | \$ - - - - - - - 100% (62,084) | | |
| PERSONNEL EXPENSES REGULAR SALARIES FICA TAXES MEDICAL INSURANCE WORKER'S COMPENSATION UNEMPLOYMENT COMPENSATION TOTAL PERSONNEL SERVICES | 120,933 11,016 4,725 4,176 4,698 145,548 | 16% | 129,768 12,149 4,785 4,218 3,679 154,599 | 8,835 1,133 60 42 (1,019) 19% 9,051 | | |
| MANAGEMENT FEE OPERATING EXPENDITURES: | 44,500 | | 47,000 | 2,500 | | |
| PROFESSIONAL SERVICES TRAVEL AND PER DIEM RENTALS AND LEASES REPAIRS AND MAINTENANCE PRINTING AND BINDING PROMOTIONS & ADVERTISING OTHER CHARGES - BANK CHARGES OTHER CHARGES - CREDIT CARD CHARGES OPERATING SUPPLIES MERCHANDISE DRIVING RANGE OTHER COSTS DUES, MEMBERSHIPS, SUBS ADMINISTRATIVE EXPENSES (SHARED @ 50%) MAINTENANCE TOTAL OPERATING EXPENDITURES | 44,199 4,950 3,600 4,500 1,350 16,796 7,498 31,500 4,500 5,400 747 83,061 438,479 | 73% | 261 44,879 10,213 3,720 6,744 2,096 6,448 2,556 35,151 4,104 - 801 84,946 479,069 680,988 | 261 680 5,263 120 2,244 746 (10,348) (4,942) 3,651 (396) (5,400) 54 1,885 40,590 83% | | |
| TOTAL MANAGEMENT OPERATING EXPENDITURES | 836,628 | 95% | 882,587 | 107% <u>45,959</u> | | |
| NET MANAGEMENT EXCESS OF EXP. OVER REV. | 47,372 | 5% | (60,671) | -7% (108,043) | | |
| OTHER COSTS ASSOCIATED WITH OPERATIONS OF THE | | | | | | |
| MACHINERY & EQUIPMENT-MAINTENANCE IMPROVEMENTS O/T BUILDINGS-MAINTENANCE PRIOR YEARS PAYROLL TAXES DEBT SERVICE PRINCIPAL PAYMENT-MAINTENANCE | 158,868 12,611 - 46,336 | | 158,868 12,611 7,816 44,367 | (1,969) | | |
| TOTAL OTHER COSTS ASSOCIATED WITH- OPERATIONS OF THE PRO-SHOP | 217,815 | 25% | 223,662 | 27%(1,969) | | |
| EXCESS EXPENDITURES OVER REVENUES | \$ (170,443) | -19% | \$ (284,333) | -35% \$ (113,890) | | |

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE STATEMENTS OF OPERATIONS- RESTAURANT FOR THE NINE MONTHS ENDING JUNE 30, 2005

| | Budget as of 6/30/2005 | Actual as of 6/30/2005 | Variance Over(Under) | | | |
|--|------------------------------|--|-------------------------|--|--|--|
| TOTAL RESTAURANT REVENUES | \$ 339,500 | 100% \$ 333,730 | 100% \$ (5,770) | | | |
| TOTAL COST OF SALES | 113,690 | 33%120,868 | 36%7,178 | | | |
| GROSS PROFIT ON FOOD & BEVERAGE | 225,810 | 67% 212,862 | 64% (12,948) | | | |
| TOTAL PERSONAL SERVICES | 144,237 | 42% 180,842 | 54% 36,605 | | | |
| MANAGEMENT FEE | 5,000 | 4% 5,000 | 4% - | | | |
| TOTAL OPERATING EXPENDITURES | 131,131 | 39%139,609 | 42% 8,478 | | | |
| TOTAL MANAGEMENT OPERATING EXPENDITURES | 280,368 | 83%325,451 | 98%52,261 | | | |
| EXCESS EXPENDITURES OVER REVENUES | (54,558) | -16% (112,589) | -34% (58,031) | | | |
| OTHER COSTS ASSOCIATED WITH OPERATIONS OF THE PRO-SHOP | | | | | | |
| IMPROVEMENTS O/T BUILDINGS MACHINERY & EQUIPMENT DUSTBUSTER LEASE PAYOUT DMX LEASE PAYMENTS PROFESSIONAL SERVICES-LEGAL FEES | 90,448 1,745 - - | 90,448 1,745 2,000 3,294 5,789 | 2,000 3,294 5,789 | | | |
| TOTAL OTHER COSTS ASSOCIATED WITH- OPERATIONS OF THE PRO-SHOP | 92,193 | 27%103,276 | 31%11,083 | | | |
| EXCESS EXPENDITURES OVER REVENUES | \$ (146,751) | -43% \$ (215,865) | -65% <u>(69,114</u>) | | | |

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE STATEMENTS OF OPERATIONS- RESTAURANT FOR THE NINE MONTHS ENDING JUNE 30, 2005

| FOOD - RESTAURANT FOOD-BANQUET OTHER REVENUE- FOOD & BEVERAGE ALCH BEVERAGE - RESTAURANT ALCH-BANQUET TOTAL RESTAURANT REVENUES COST OF SALES | Budget as of 6/30/2005 \$ 148,000 45,000 - 146,500 - 339,500 | Actual as of 6/30/2005 \$ 125,550 69,342 15,300 117,323 6,215 100% 333,730 | Variance Over(Under) \$ (22,450) 24,342 15,300 (29,177) 6,215 (5,770) |
|---|--|--|---|
| FOOD | 69,740 | 36% 79,872 | 41% 10,132 |
| ALCOHOLIC BEVERAGES | 43,950 | 30% 40,996 | 33% (2,954) |
| TOTAL COST OF SALES | 113,690 | 33% 120,868 | 36% 7,178 |
| TOTAL GOOT OF GALLO | | | |
| GROSS PROFIT ON FOOD & BEVERAGE | 225,810 | 67%212,862 | 64% (12,948) |
| MANAGEMENT FEE | 5,000 | 1% 5,000 | 1% |
| | | 323/453 | |
| PERSONNEL SERVICES | | | |
| REGULAR SALARIES | 118,825 | 144,322 | 25,497 |
| FICA TAXES | 9,092 | 13,225 | 4,133 |
| MEDICAL INSURANCE | 9,000 | 10,896 | 1,896 |
| WORKER'S COMPENSATION | 3,446 | 7,714 | 4,268 |
| UNEMPLOYMENT COMPENSATION | 3,874 | 4,685 | 811 |
| TOTAL PERSONAL SERVICES | 144,237 | 42% 180,842 | 54% 36,605 |
| TOTAL TEROORAL DERVIOLO | | | |
| OPERATING EXPENDITURES | | | |
| UTILITY SERVICES - GAS | 9.000 | 11.683 | 2,683 |
| RENTALS & LEASES | 1,170 | 40 | (1,130) |
| | 1,170 | 2,563 | 2,563 |
| REPAIRS & MAINTENANCE | 0.750 | | |
| PROMOTIONS & ADVERTISING | 6,750 | 10,337 | 3,587 |
| OTHER CURRENT CHARGES | | 2,818 | 4.004 |
| OTHER CURRENT CHARGES - BANK CHARGES | 900 | 2,291 | 1,391 |
| OTHER CURRENT CHARGES - CREDIT CARD CHARGES | 6,455 | 1,384 | (5,071) |
| LICENSES & FEES | 4,670 | 3,481 | (1,189) |
| OFFICE SUPPLIES | | 75 | 75 |
| OPERATING SUPPLIES | 14,625 | 19,991 | 5,366 |
| OTHER COSTS | 4,500 | - | (4,500) |
| ADMINISTRATIVE EXPENDITURES (SHARED 50%) | 83,061 | 84,946 | 1,885 |
| TOTAL OPERATING EXPENDITURES | 131,131 | 39% 139,609 | 42% 5,660 |
| TOTAL MANAGEMENT OPERATING EXPENDITURES | 280,368 | | 98% 49,443 |
| TOTAL MANAGEMENT OPERATING EXPENDITORES | 200,300 | 0070020,401 | |
| NET MANAGEMENT OPERATING (LOSS) | (54,558 |) -16% (112,589) | -34% (55,213) |
| OTHER COSTS ASSOCIATED WITH OPERATIONS OF THE PRO-SHOP | | | |
| IMPROVEMENTS O/T BUILDINGS | 90,448 | 90,448 | ii. |
| MACHINERY & EQUIPMENT | 1,745 | | |
| DUSTBUSTER LEASE PAYOUT | | 2,000 | 2,000 |
| DMX LEASE PAYMENTS | | 3,294 | 3,294 |
| PROFESSIONAL SERVICES-LEGAL FEES | | 5,789 | 5,789 |
| PROFESSIONAL SERVICES-LEGAL FEES | - | - 0,100 | |
| TOTAL OTHER COSTS ASSOCIATED WITH- | | | |
| | 92,193 | 103,276 | 11,083 |
| OPERATIONS OF THE PRO-SHOP | 52,193 | 100,270 | 11,000 |
| | 6 (446 75 | ¢ /24E 00E) | ¢ (60 114) |
| EXCESS EXPENDITURES OVER REVENUES | \$ (146,751 | \$ (215,865) | \$ (69,114) |

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE STATEMENTS OF OPERATIONS- MAINTENANCE EXPENDITURES FOR THE NINE MONTHS ENDING JUNE 30, 2005

| MAINTENANCE | | Budget as of 6/30/2005 | | Actual as of 6/30/2005 | | ariance Over(Under) |
|--------------------------------|----|------------------------------|------------|------------------------------|---|------------------------|
| PERSONAL SERVICES | | 888 883 | | | 1 | |
| REGULAR SALARIES | \$ | 221,234 | \$ | 235,107 | 5 | |
| FICA TAXES | | 16,721 | | 19,523 | | 2,802 |
| WORKER'S COMPENSATION | | 9,000 | | 17,218 | | 8,218 |
| MEDICAL INSURANCE | | 9,000 | | 10,597 | | 1,597 |
| UNEMPLOYMENT COMPENSATION | | 4,824 | _ | 4,542 | | (282) |
| TOTAL PERSONAL SERVICES | | 260,779 | _ | 286,987 | | 26,208 |
| OPERATING EXPENDITURES | | | | | | |
| PROFESSIONAL SERVICES | | 10.000 | | 1,190 | | (8,810) |
| REPAIRS AND MAINTENANCE | | 31,500 | | 42,636 | | 11,136 |
| OPERATING SUPPLIES | | 123,000 | | 126,336 | | 3,336 |
| FUEL, OILS, LUBRICANTS | | 6,900 | | 14,666 | | 7,766 |
| UNIFORMS | | 6,300 | | 7,254 | | 954 |
| TOTAL OPERATING EXPENDITURES | | 177,700 | Ξ | 192,082 | | 14,382 |
| TOTAL MAINTENANCE EXPENDITURES | _ | 438,479 | _ | 479,069 | | 40,590 |
| | | | | | | |
| IMPROVEMENT O/T BUILDINGS | | 12,611 | | 12,611 | | - |
| MACHINERY AND EQUIPMENT | | 158,868 | _ | 158,868 | | |
| TOTAL CAPITAL OUTLAY: | | 171,479 | _ | 171,479 | | |
| PRINCIPAL PAYMENTS | | 44,176 | | 44,176 | | - |
| INTEREST | 2 | 2,160 | 7 <u> </u> | 191 | | (1,969) |
| TOTAL DEBT SERVICE | | 46,336 | | 44,367 | | (1,969) |
| TOTAL MAINTENANCE | \$ | 656,294 | \$ | 694,915 | 5 | \$ 38,621 |

CITY OF MIAMI SPRINGS, FLORIDA GOLF COURSE STATEMENTS OF OPERATIONS- ADMINISTRATION EXPENDITURES FOR THE NINE MONTHS ENDING JUNE 30, 2005

| ADMINISTRATION | Budget as of 6/30/2005 | Actual as of 6/30/2005 | Variance Over(Under) | | | |
|--|------------------------------|------------------------------|-------------------------|--|--|--|
| OPERATING EXPENDITURES | | | | | | |
| SALARIES | 23,067 | 23,067 | - | | | |
| PROFESSIONAL SERVICES | 747 | 905 | 158 | | | |
| OTHER CONTRACTUAL | 9,000 | 8,361 | (639) | | | |
| TELECOMMUNICATIONS | 6,741 | 6,756 | 15 | | | |
| UTILITY SERVICES-ELECTRICITY | 61,650 | 59,202 | (2,448) | | | |
| UTILITY SERVICES-WATER | 9,000 | 20,182 | 11,182 | | | |
| RENTALS AND LEASES | 5,850 | 1,994 | (3,856) | | | |
| REPAIRS AND MAINTENANCE | 900 | 1,769 | 869 | | | |
| OFFICE SUPPLIES | 4,500 | 1,817 | (2,683) | | | |
| OPERATING SUPPLIES | 4,500 | 2,892 | (1,608) | | | |
| LICENSES AND FEES | 900 | 603 | (297) | | | |
| RISK MANAGEMENT | 39,267 | 42,344 | 3,077 | | | |
| TOTAL OPERATING EXPENDITURES | 166,122 | 169,892 | 3,770 | | | |
| TOTAL ADMINISTRATION | \$ 166,122 | \$ 169,892 | \$ 3,770 | | | |
| OTHER COSTS ASSOCIATED WITH OPERATIONS OF THE PRO-SHOP | | | | | | |
| Legal Fees | 1,494 | 4480 | 2,986 | | | |